

Investor Presentation 30 June 2011

Abu Dhabi: August 2011

adib.ae

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ADIB at a glance

Overview

- Incorporated in 1997 to serve as first Islamic Bank in the Emirate of Abu Dhabi.
- Owned (40 %) by Emirates International Investment Co. LLC.
- Listed on Abu Dhabi Securities Exchange (ADX).

Credit Rating

	<u>Fitch</u>	Moody's	
	(Re-affirmed 21 Dec 2010)	(Re-affirmed 21 Feb 2010)	
LT	A+	A-2	
ST	F1	P-1	
Outlook	Stable	Stable	

Presence

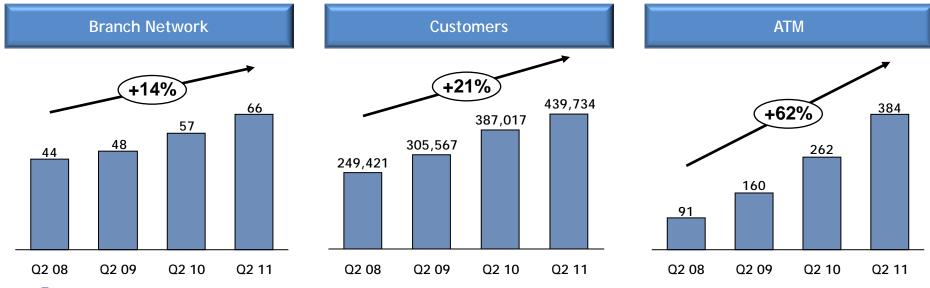
- UAE 66 Branches
- 384 ATMs in all the 7 emirates

Stock Info (Price and Ratio as of 30 June 2011)

Market Cap (Price @ 3.29 AED)	AED 7.8 bn (US\$2.1 bn)
EPS / share (AED) - Annualized	0.473
PE Ratio	7.0 times
Price / Book Ratio	0.95
Shares Issued (@ AED 1)	2,365 Mn



Focus on networking expansion continues ADIB continues to investment in coverage during the downturn



- Branches in 11 years.
- 21% CAGR growth in Customers from end of Q2 2008 to Q2 2011 to reach at 439,734 customers.
- ATM revamped; 62% CAGR growth in machines from 91 in Q2 2008 to 384 in Q2 2011.
- Service Quality ranking improved from 24th in 2007 to 3rd in 2010.
- Introduced '24 Hour ' Banking; '10 to 10' Banking and 'Anywhere' Banking.
- Co- branded card for Etihad Airlines.
- Launched Diamond proposition.
- Launched new brand identity in line with its vision to become a top tier global Islamic financial services group and to deliver on its mission of providing "Islamic financial solutions for the Global community".



An award winning Islamic Bank

Franchise Awards



"Best Islamic Bank

2010" in the Middle East by Bankers Middle Fast

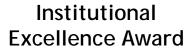
June 2010



in the UAE

November 2010





November 2010



"Best Islamic Bank"

award by Islamic Business & Finance

December 2010



"Best Islamic Bank" in the UAE

by Islamic Finance News 2010

January 2011



"Best Islamic Bank 2011" in the Middle East by Bankers Middle East June 2011



"Fastest Growing Bank in the UAE in 2011" by Banker Middle East

June 2011

Human resources development



Emirates Institute of Banking & Financial Studies HRD Award for Emiratisation

February 2010



An award winning Islamic Bank

Product & Marketing



"Best Savings Account 2010" in the Middle Fast for ADIB's GHINA savings account April 2010



"Best Islamic Branding" award by Islamic Business & Finance December 2010



"Best Deal in the UAE" by Islamic Finance News 2010

(Emirates Steel) January 2011



"Best SME Card" award by Banker Middle Fast Product Award March 2011

Customer Services Awards



Most improved bank for Service Excellence

October 2010



Best Bank - Call Centre consultancy Performance

October 2010



"Best Private Sector Customer Service Team" by The International **Customer Service Institute (TICSI) July 2010**



"Best Ladies Banking Service"

By Banker Middle East Product Award March 2011



Financial targets over the medium term

2 Cost to Income Ratio of less than 35%

Earnings increase of 15% p.a.



Salient features of H1 2011 results

1

Group net profit for H1 2011 was AED 619.8 Mn vs. AED 594.9 Mn in H1 2010, an increase of 4.2%.

- 2
- Group operating profit ("margin") for H1 2011 was AED 1,015.1 Mn vs. AED 834.7 Mn for H1 2010, an increase of 21.6%.
- 3

Balance sheet footing stands at AED 72.3 Bn vs. AED 68.3 Bn at H1 2010, growth of 5.8%.

4

Deposits increased by 3% y-o-y to reach AED 53.2 Bn, with Advances to Deposits ratio at 90.5%.

5

Total Capital Adequacy Ratio under Basel II remains strong at 16.10% and Tier 1 Ratio of 13.11% at 30 June 2011, comfortably above the CB UAE requirements of 12% and 8% respectively.

6

Total credit provisions reached AED 2.6 Bn at the end of H1 2011, which amounts to 5.1% of the Gross Customer Financing assets.

7

Overall, a solid set of results in challenging economic and market conditions.

30 June 2011 - Balance sheet highlights

	30 June '10 AED Bn	30 June '11 AED Bn	% chg		
Total Assets	68.3	72.3	6%	٠	Total Assets increased by 6% over Q2 2010 to reach AED 72 bn.
Net Customer Financing	45.2	48.1	6%	٠	Customer financing increased by 6% from Q2 2010 to reach AED48.1 bn.
Customers' Deposits	51.9	53.2	3%	١	Customer deposits showed a growth of 3% over Q2 2010 and Advances to Stable Funds Ratio at 30 June 2011 was 87.8%.
Total Equity	7.7	8.2	6%	٠	Capital adequacy ratio at 30 June 2011 was 16.10% - Basel II, well above the Central Bank of UAE requirement of 12%.
Total Capital Resources	12.8	16.0	25%	٠	Capital resources reached AED 16 bn, up 25% over Q2 2010.



H1 2011 - Income statement highlights

	H1 2010 AED Mn	H1 2011 AED Mn	% chg		
Revenues	1,424.8	1,717.1	21%	•	Revenues up by 21% on the back of higher net revenue from funds (up 14%) and fees & commission (up 60%).
Expenses	590.1	702.0	19%	٠	Expenses up by 19% mainly due to continuous investment in our franchise, network, systems and people.
Operating profit - Margin	834.7	1,015.1	22%	•	Operating profit -Margin up by 22%
Provision for impairment	239.8	395.3	65%	٠	Provision for impairment up by 65%. The Bank continues its conservative approach to provisioning.
Net profit	594.9	619.8	4%	٠	Net profit up by 4% on continued growth in core operations while maintaining prudent risk policies.

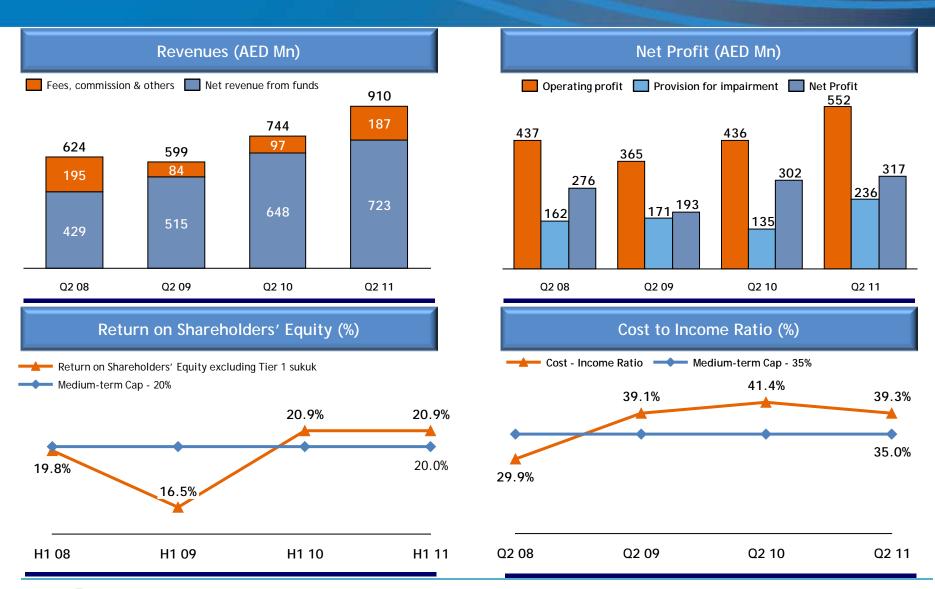


Consolidated Statement of Income

AED Mn	Q2 10	Q1 11	Q2 11	% chg Q2 11 vs Q2 10	% chg Q2 11 vs Q1 11	H1 10	H1 11	% chg H1 11 vs H1 10
Revenues	744.2	807.5	909.6	22.2%	12.6%	1,424.8	1,717.1	20.5%
Net Revenue from Funds Fees & commission	647.6 78.9	111.2	722.7 105.3	1	8.7% -5.3%	1,219.2 135.0	1,387.4 216.4	13.8% 60.3%
Investment income Foreign Exchange Other income	7.3 10.0 0.3	29.1 0.2 2.4	67.4 13.2 1.1	1	131.9% 6211.0% -51.5%	48.5 21.3 0.8	96.4 13.4 3.5	98.9% -37.2% 327.3%
Expenses	307.9	344.7	357.3	16.0%	3.6%	590.1	702.0	19.0%
Employee cost Premises Depreciation Other Operating expenses	189.5 28.6 21.0 68.8	216.0 30.2 20.8 77.7	223.8 33.9 21.3 78.2	18.8% 1.7%	3.6% 12.3% 2.3% 0.7%	363.6 54.3 39.4 132.8	439.8 64.2 42.1 155.9	21.0% 18.2% 6.9% 17.4%
Operating Profit - Margin	436.2	462.8	552.4	26.6%	19.4%	834.7	1,015.1	21.6%
Provision for impairment	134.6	159.6	235.8	75.2%	47.8%	239.8	395.3	64.9%
Individual / SpecificCollective / GeneralOthers	82.5 52.1	123.5 27.5 8.6	136.9 12.0 86.9	-77.0%	10.9% -56.6% 914.3%	165.2 74.7 (0.1)	260.4 39.5 95.4	57.7% -47.1% 95542.0%
Net Profit	301.6	303.2	316.6	5.0%	4.4%	594.9	619.8	4.2%

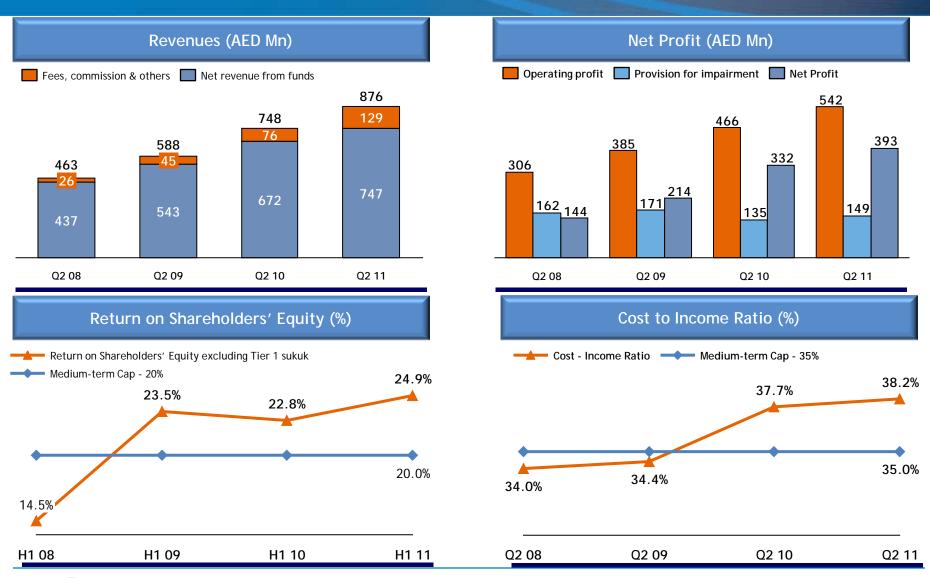


Key income parameters - Group





Key income parameters - Bank only





Consolidated Balance Sheet

AED Mn	30 June 2010	31 Dec 2010	30 June 2011	% chg 30 June 2011 vs 31 Dec 2010	% chg 30 June 2011 vs 30 June 2010
Cash and balances with Central Banks	4,291	5,400	7,950	47.2%	85.3%
Due from financial institutions	12,670	15,730	10,123	-35.6%	-20.1%
Net Customer financing	45,201	47,953	48,128	0.4%	6.5%
Investments	1,342	1,639	1,271	-22.5%	-5.2%
Investment in associates	825	837	850	0.5%	3.0%
Investment and development properties	1,155	1,242	1,254	0.9%	8.6%
Other assets / fixed assets	2,849	2,456	2,750	12.0%	-3.5%
TOTAL ASSETS	68,332	75,258	72,327	-3.9%	5.8%
Due to financial institutions	1,067	891	1,116	25.2%	4.6%
Customers' deposits	51,883	56,517	53,192	-5.9%	2.5%
Other liabilities	2,536	2,092	1,982	-5.2%	-21.8%
Tier 2 wakala capital	2,207	2,207	2,207	-	-
Sukuk payable	2,938	5,440	5,669	4.2%	93.0%
TOTAL LIABILITIES	60,630	67,147	64,167	-4.4%	5.8%
Share capital	2,365	2,365	2,365	-	-
Tier 1 sukuk	2,000	2,000	2,000	-	-
Proposed dividend	-	512	-	-100.0%	-
Reserves	3,337	3,234	3,795	17.3%	13.7%
TOTAL EQUITY	7,701	8,111	8,159	0.6%	5.9%
TOTAL LIABILITIES AND EQUITY	68,332	75,258	72,327	-3.9%	5.8%

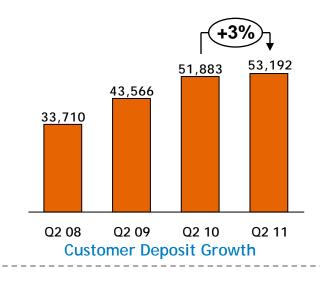


Balance Sheet Strength

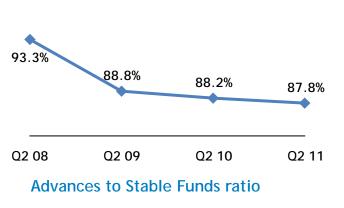
Remains one of the most liquid bank's in the UAE on the back of above market balance sheet growth

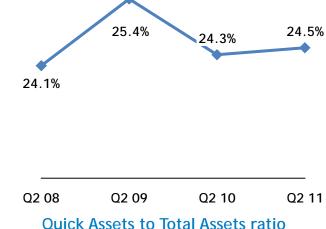
- Total Assets increased by 6% in Q2 2011 to reach AED 72.3 Bn.
- Net Customer financing increased by 6% in Q2 2011 to reach AED 48.1 Bn.
- Customer deposits showed a growth of 3% over Q2 2010 to reach AED 53.2 Bn.





- Strong Financing to Deposit ratio at 90.5%
- Advances to Stable Funds
 Ratio is at 87.8%





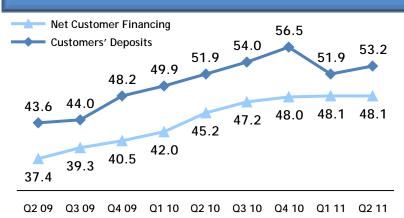


Assets and Liquidity

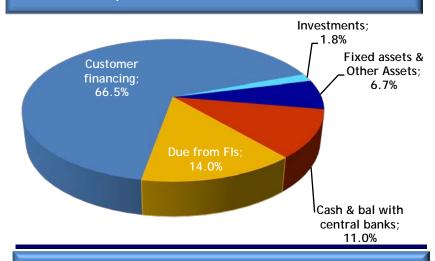
Average Earning Assets (AED Bn) & Net Profit Margin (%)



Net Customer Financing & Customers' Deposits (AED Bn)



Composition of Assets - AED 72.3 Bn



Key points

- Strong asset quality and liquidity.
- CAGR (Q2 2009 Q2 2011)
 - Total Assets 14.6 %
 - Customer financing 16.9 %
 - Customers' Deposits 16.4%
- Net Profit Margin (NPM) was 4.9% for Q2 11 and 4.3% for Q1 11.



Customer Financing

Gross Customer Financing by Segment Retail Wholesale Private 50.7 +18% 47.1 -Individuals - 23.9 bn 38.4 48.6% 46.5% 30.7 44.5% 44.0% -Corporate - 15.3 bn -PS & .Govt - 2.8 bn 37.8% 38.0% - 1.2 bn 37.5% 40.0% 17.9% 15.7% 13.4% -Individuals - 6.7 bn 16.0%

Retail and Wholesale remains ADIB's pricing market focus.

Highlights

Q2 10

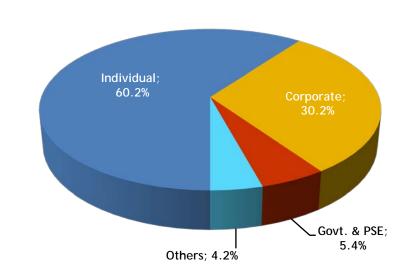
Q2 11

- Diversified portfolio across various segments.
- Leader in car financing in the UAE.

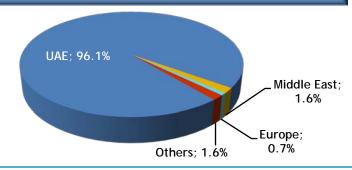
Q2 09

 Support the vision of Govt. of Abu Dhabi and development of the UAE.

Gross Customer Financing by Customer Type



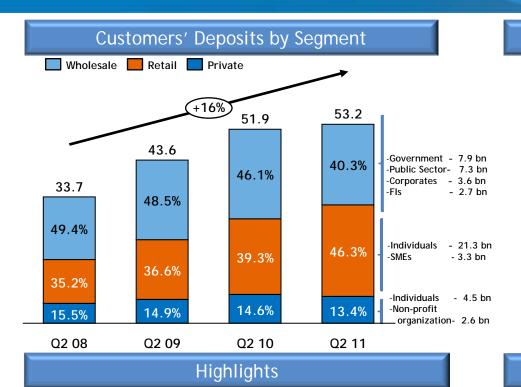
Gross Customer Financing by Geographic Region

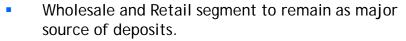




Q2 08

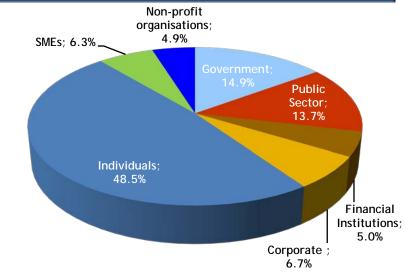
Customers' Deposits



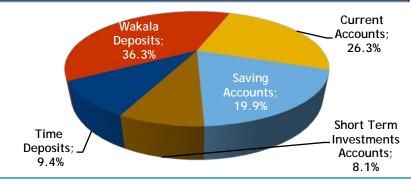


- Diversified deposits by type main deposit contributors are individuals and government/public sectors.
- ADIB has begun to diversify its funding sources, as highlighted by the recent successful USD 750 Mn issue.

Customers' Deposits by Customer Type



Customers' Deposits by Type



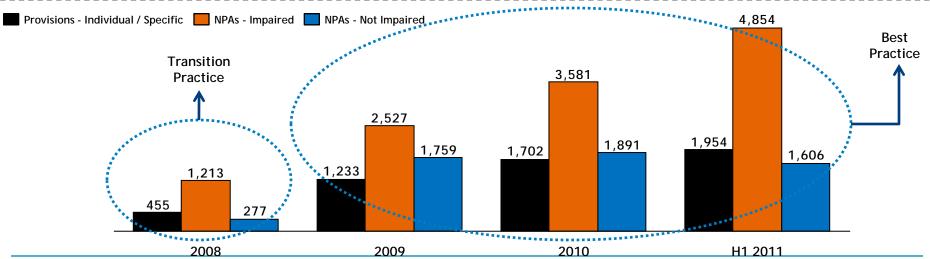


NPAs & Provisions - Group

Cumulative Provisions	2008	2009	2010	H1 2011			
Customer Financing Portfolio							
Individual/Specific	455	1,233	1,702	1,954			
Collective/General	135	518	575	615			
Total customer financing provisions	589	1,751	2,277	2,569			
Investments	129	58	108	77			
Due from FI's	-	186	190	188			
Investment Properties	-	-	18	18			
Others	144	186	254	337			
Total	404	862	2,181	3,189			

Key points

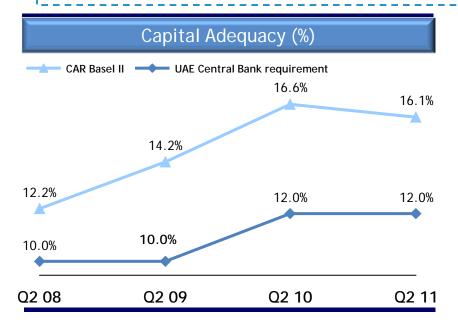
- NPAs increase by AED 1,084 Mn in Q2 2011 to reach AED 4,854 Mn at end of Q2 2011.
- NPAs ratio at 9.6% as at 30 June 2011 (7.5% at end Q1 2011) with a coverage of 52.9% (31 Mar 2011: 64.5%).
- Collective provisions of AED 615 Mn at end of Q2 2011 represents 1.34% of Customer on and off Balance Sheet RWAs.
- Individual provisions of AED 1,954 Mn at 40.3% of NPAs at end of Q2 2011 (31 Mar 2011: 48.5%).
- Total provisions of AED 2,569 Mn, represents 5.07% (31 Mar 2011: 4.81%) of Gross Financing portfolio.



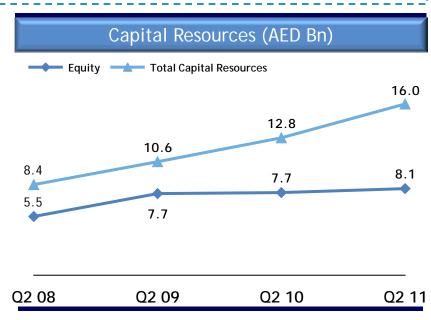


Capital Adequacy

ADIB's CAR of 16.10% remains above the new Central Bank threshold of 12% for CAR



- Basel-II total Capital Adequacy ratio at end of Q2 2011 at 16.10% comfortably above the minimum UAE Central Bank requirement of 12%.
- Basel-II Tier I ratio at 13.11% at the end of Q2 2011 above the 8% minimum required by UAE Central Bank.



- Capital resources include:
 - Tier I from Abu Dhabi Department of Finance of AED 2 bn.
 - Tier II from the UAE Ministry of Finance of AED 2.2 bn.
- Sukuk payable USD 800 Mn @ LIBOR + 40bps maturing in Dec 2011.
- Sukuk payable USD 750 Mn @ 3.745% maturing in Nov 2015.



Shareholders' Return

- 30 June 2011 share price was AED 3.29 per share.
- Cash dividend of 21.64% for 2010 (Bonus share dividend of 20% for 2009).
- Dividend Yield for FYR 2010 of ADIB share is 7.3%.

ADIB vs ADX

—ADIB —ADX





Outlook - 2011

On the back of our rebranding we are implementing a broad range of initiatives to enhance our product portfolio, improve our processes and introduce new banking channels, all of which is designed to provide support to our customers, with best in market service and Shari'a inspired solutions.

We continue increasing our reserves as a leading credit policy bank .

Continue to build up collective provisions as per Central Bank requirement until it reaches 1.5% of customer risk weighted assets.

We will continue to grow our Retail Banking presence across the UAE where we want to be the leading financial services provider to UAE nationals.

We continue to invest intelligently in our franchise and people to reach our stated objective and as evidenced by our cost to income ratio.

We are committed to acting in accordance with best practices and in a transparent manner for the benefit of all our stakeholders.

We continue to focus on enhancing customer service and improving delivery channels, including more ATMs and e-solutions.

Disclaimer

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Executive Management Biographies



Executive Management Profile (I)

Tirad Marouf Mahmoud
Chief Executive Officer

Joined ADIB in March 2008. He holds a Bachelor degree (major in Corporate Finance) from Loyala of Concordia University in Montreal, Canada and has also completed the Executive Management Program at Wharton. He has previously worked at Citibank for 22 years on various assignments. His previous position was General Manager and Head of the Corporate and Investment Banking with Samba Financial Group, KSA.

Sarvesh Sarup Global Head of Retail Banking Joined ADIB on Dec 2008. He holds Master of Business Administration from University of Delhi, India. He has 23 years of banking experience. Previously worked Citibank as Country Manager, India; Division Executive, UK / Germany and Retail Banking Head, EMEA.

<u>Nuhad Saliba</u> Global Head of Wholesale Banking Joined ADIB on 1 September 2008. He holds MBA from Wake Forest University, NC USA and BS, Biology from American University of Beirut. He has previously worked for 27 years at Citibank (1982-2008). His previous position was Chief Executive Officer with Citibank N.A. Egypt.

Masarrat Husain Global Head of Risk Joined ADIB on 3 June 2008. He holds a Masters in Business Administration from Tulane University, Louisiana, USA and BS of Science Chemical Engineering from Texas A&M University, Texas, USA. He has 33 years experience working with Citibank and SAMBA Financial Group, Riyadh. His previous position was GM/Deputy Chief Risk Officer with SAMBA Financial Group, Riyadh.

Majaz Khan Global Head of Operations & Technology Joined ADIB on November 08, 2009. He holds an MBA from Central Michigan University and a Bachelors in Commerce from University of Karachi. He has worked with Citigroup in 5 countries (1981-2007). His previous position was Chief Operating Officer for Arab Bank, Plc - Amman Jordan (2007-2009).

Andrew Moir Global Head of Strategy & Finance

Joined ADIB on 1 October 2007. He holds B.Com (Hons.) Degree from Rhodes University and MBA from University of Cape Town. He previously worked at HSBC (1990-2007). His previous position was Chief Operating Officer, Sub Saharan Africa with HSBC Bank (2003-2007).

Osaid Kilani Global Head of Shari'a Holds a B.A. in Shari'a and Law and a Diploma in Islamic law. He has 16 years of banking experience. He is a member of Shari'a Standard Committee related to Accounting and Auditing Organisation for Islamic Financial Institutions in Bahrain



Executive Management Profile (II)

Stuart Crocker Global Head of Private Banking

Abdul Rahman Abdullah Head of Strategic Clients Group

Bashar Jallad Treasurer, UAE

Badaruzzaman Ahmed Global Head of Corporate Governance & Compliance

Noor Imam Beck
Project Management Office
Head - New Country Expansion
& Other Initiatives

Abdulla Al Shahi
Project Management Office
-New Country Expansion
-and Strategic Initiatives

<u>Dr. Abdulrahman Yousif Habil</u> Head of Legal, UAE Joined ADIB on the 1st of May 2011. He holds a Graduate Degree from the Royal Military Academy Sandhurst. His previous position was CEO HSBC Private Bank in UAE & Oman (2007-2011) and was a Member of the General Management heading client segmentation for HSBC in Geneva (2005-2007). He has spent 15 years in various leadership positions with Merrill Lynch in the UAE & UK.

Joined ADIB on 12 September 1998. He holds a Bachelor in Science. He has 29 years banking experience His previous position was Deputy Head of Private Banking Department at the National Bank of Abu Dhabi.

Joined ADIB on 20 Jan 2008. He holds BA in Finance from Hillsdale College - Michigan, USA - 1989. He has 19 years banking experience. His previous position was Head of GCC Money Market - Financial Market Group with National Bank of Abu Dhabi.

Joined ADIB on 12 January 1998. He holds a Bachelor of Commerce degree and professional certifications from The Institute of Internal Auditors (USA), Institute of Chartered Accountants (PAK), He has 19 years banking experience. His previous position was Assistant Manager - Internal Audit with Kuwait Finance House

Joined ADIB on 30 September 1999. He holds a Diploma in International Securities from ISMA, England and an Executive Management Program Certificates from the Institute of Banking and Finance, Singapore. His previous positions was Vice President and Team Leader at Arab Banking Corporation, Bahrain

Joined ADIB in November 1998. He holds an MBA from the UAE University. He has 19 years banking experience. His previous position was as a branch manager for Oman Housing Bank.

Joined ADIB on 3 August 2000. He holds a PhD. (Islamic Legal Theory) and a Master of Laws from Indiana University, USA. He has 11 years of banking experience. His previous positions were Legal and Shari'a Consultant for ABC Islamic Bank and Legal Consultant for the Department of Ports and Customs, Dubai.

Executive Management Profile (III)

Waheeb Al Khazraji Head of Human Resource, UAE

Ahsan Ahmad Akhtar Group Financial Controller

Abdul Hakim Kanan Global Head of Audit & Chief Internal Auditor, UAE Joined ADIB on 10 December 2005. He holds Chemical Engineering and MBA degrees along with Chartered Human Resource Consultant (CHRC), Canada and Chartered in Personal Development (CIPD), UK. He has 6 years banking experience. His previous position was HR & Training Manager with ADCO, Abu Dhabi.

Joined ADIB on 9 April 2008. He is a Chartered Accountant from the UK and holds a Bachelor of Science degree in Accounting & Finance from the London School of Economics and Political Science. He has previously worked with Pricewaterhouse Coopers (1991–1998) and Citibank (1998-2008). His previous position was Country CFO with Citibank, Pakistan.

Joined ADIB on 18 April 2010. He holds a Certified Public Accountant (CPA) from State Board of Accountancy, New Hampshire, US. He also holds professional qualification CIA,CISA,CITP,CFSA,CFE and CGEIT. He has over 24 years of experience. His previous positions were Group Chief Internal Auditor of Dubai Islamic Bank.

